

# Make 2022 your best year yet!

## Top 10 Powerful Questions to Ask

Solid strategic plans, strong work relationships, high morale and improved performance are all byproducts of good questions. This potent communication tool can help you discover important information about your work, yourself, your associates, your customers—and create insights that otherwise might have remained hidden.

Below are some questions for you to think about when determining your goals, creating a strategy to reach those goals, and establishing action steps to see the strategy through. They can have powerful effects on your work and life.

Ask your questions without leading, prompting, or interrupting, and suspend any assumptions. And then be sure to LISTEN to the answers.

1. What is it that you'd like to see accomplished and how do you see it happening?
2. What are your thoughts? Your concerns?
3. What's the most important priority to you with this and why?
4. What would you like to see improved?
5. Can you help me understand that a little better?
6. What's in the way of improved performance? How can I change that?
7. If I could change one thing in my life/business that would have the greatest impact, what would it be?
8. What prevents me from being able to place more focus on this?
9. What self-limiting fears, thoughts or actions do I want to leave behind?
10. Are my actions today compatible with what I wish to leave behind as a legacy?